

OVERVIEW

Spectrum Aeromed is a leading designer and provider of customized air medical and ambulance equipment.

The company works closely with air medical and transport crews to equip all types of fixed and rotor wing aircraft with highly-specialized and innovative life support solutions. When minutes count and lives are at risk, Spectrum's durable and dependable equipment gives medical responders and flight crew unparalleled performance and responsiveness – every time.

For more than 15 years, aircraft operators from around the world have specifically reached out to Spectrum Aeromed, located at the Hector International Airport in Fargo, N.D. since June 2008, to solve the aviation industry's most complicated projects and reconfiguration needs. In the private sector, Spectrum's services provide owners with more than interchangeable medical equipment but also the chance to increase the productivity and resale value of an aircraft.

KEY PRODUCTS / SERVICES

- Spectrum Aeromed has a strong niche in customized work with up to 75 percent of its orders requiring some type of technical or aesthetic customization.
- Spectrum's unique **Quick Change Modules** enable flight crew to have readily available life support solutions at a moment's notice.
- The industry-recognized and Spectrum-patented **Seat Rail Adapter** allows any aircraft to be converted from standard to air ambulance configuration in less than 30 minutes.
- Exclusively designed by Spectrum, the newly introduced **Medwall** provides air ambulance crew with limitless options for mounting auxiliary medical equipment.
- Known as the "**short box**," Spectrum Aeromed's flexible modular stretcher (**20/2000 Series**) contains all the components for critical care transport in compact form. It's designed for aircraft with limited cabin space and single- or multiple-patient transport needs.
- **52/5200 Dual-Dedicated Systems** allow for tandem end-to-end or tandem side-by-side configurations for easy installation and customized interiors.



- For larger executive-style aircraft, Spectrum's **55/5500 Executive EMS Medical Interior** is custom-built for specific auxiliary medical equipment and provides significant comfort for long-distance flights.
- The **Articulating Stretcher** is one of Spectrum's highly-innovative and functional rotor designs. The lightweight deck provides one-hand movement for patients up to 400 pounds and the full-pivot stretcher eliminates the need for heavy lifting.
- The long-standing, original **2800 Series** is an extremely versatile air medical module for small and large aircraft.

COMPANY HISTORY AND QUICK FACTS

- Founded in 1991 in Wheaton, Minn. and currently based in Fargo, N.D.
- Acquired by Snaky Creek Enterprises in 2007
- Relocated to Fargo's Hector International Airport in June 2008
- Staffs 23 employees
- Five certified pilots on staff
- Operates from approx. 15,000-square-foot, state-of-the-art facility
- Holds 50-plus STCs for more than 260 aircraft models

KEY STRENGTHS

- Strong track record of durable and dependable equipment
- Nimble workforce allows for creative solutions and overall flexibility
- Ability to tackle challenges competitors can't or won't handle
- Combined years of 75-plus experience and medical expertise
- Highly-customized solutions for more than 260 aircraft models
- Hands on approach to customer service before and after the sale
- Strategic international airport location provides easy access for installations and consultations



TESTIMONIALS

"Spectrum Aeromed exceeded my expectations in designing and manufacturing the custom-built cabinets and systems for my fleet of PC 12s."

Rick Horwath - Air Bravo

"The new Spectrum 407 medical system and stretcher base is dependable, efficient and easy to operate and maintain. We are very happy with our Spectrum air medical systems."

Jim Gust - Intermountain Healthcare (IHC)

"We are pleased to call Spectrum Aeromed the provider of all of our air ambulance medical stretcher system needs. Every piece of equipment has worked without any problems."

Rick Gunter - Myrtle Beach Air, LLC

CLIENTS / COVERAGE AREA

Spectrum's national and international clients and partners include:

- private/VIP and charter operators
- EMS and SAR operators
- healthcare organizations and hospitals
- royal families and heads of state
- corporations and executives
- government contractors
- military

LEADERSHIP

Dean Atchison,
President and CEO

Bruce Gullingsrud,
Vice President of
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Dr. Scott R. Atchison,
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